

State Tax Matters

The power of knowing. May 10, 2024

Income/Franchise:

California: Receipts from Sale of Subsidiary Assets Must be Excluded from Sales Factor as Substantial and Occasional Sale

OTA Case No. 220410163 [2024-OTA-217], Cal. Off. of Tax App. (3/8/24). A recently posted California Office of Tax Appeals (OTA) ruling held that a corporate taxpayer's gross receipts from the sale of assets (largely comprised of goodwill) of its subsidiaries to an unrelated third-party must be excluded from its California sales factor denominator pursuant to California Code of Regulations, title 18, section 25137(c)(1)(A) as receipts arising from a substantial and occasional sale. Under the facts, the taxpayer was the parent company of a unitary business that operated car dealerships both within and outside of California for the tax year at issue. The taxpayer had reported the gain on the sale of these assets as business income for the tax year at issue (which was not in dispute) and employed use of California's single sales factor, which included the gross receipts attributable to the sale at issue in the denominator, but not the numerator, to apportion its business income. Agreeing with the California Franchise Tax Board, the OTA concluded that the gross receipts at issue must be entirely excluded from the sales factor as a substantial and occasional sale; furthermore, the OTA denied the taxpayer's request to use alternative apportionment to nonetheless include the gross receipts in the denominator. Please contact us with any questions.

URL: https://ota.ca.gov/wp-content/uploads/sites/54/2024/05/Worthington-Oil-Gas-Corporation.pdf

Valerie Dickerson (Washington, DC)
 Partner
 Deloitte Tax LLP
 vdickerson@deloitte.com

Kathy Freeman (Sacramento)
Managing Director
Deloitte Tax LLP
katfreeman@deloitte.com

Jairaj Guleria (San Francisco) Partner Deloitte Tax LLP jguleria@deloitte.com

Jacob Shin (Los Angeles)
Manager
Deloitte Tax LLP
jacshin@deloitte.com

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms or their related entities (collectively, the "Deloitte organization") is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited ("DTTL"), its global network of member firms, and their related entities (collectively, the "Deloitte organization"). DTTL (also referred to as "Deloitte Global") and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte provides industry-leading audit and assurance, tax and legal, consulting, financial advisory, and risk advisory services to nearly 90% of the Fortune Global 500® and thousands of private companies. Our professionals deliver measurable and lasting results that help reinforce public trust in capital markets, enable clients to transform and thrive, and lead the way toward a stronger economy, a more equitable society and a sustainable world. Building on its 175-plus year history, Deloitte spans more than 150 countries and territories. Learn how Deloitte's approximately 415,000 people worldwide make an impact that matters at www.deloitte.com.